

WE ARE THANKFUL FOR YOU AND WISH YOU A BLESSED THANKSGIVING HOLIDAY.

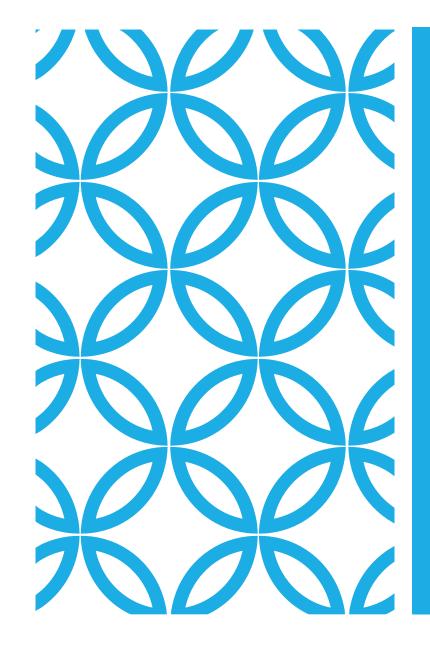


WELCOME TO YOUR NATIONAL CALL NOVEMBER 26, 2019

Your host: Michael Attardo, SVP Operations & Administration

PPT by: Diane Burgos





MONTHLY RANKINGS



OCTOBER 2019 ADC TOP PRODUCERS

- 1. Russ H.
- 2. Steve M.
- 3. Ruth & Johnny G.
- 4. Darryl A.
- 5. Larry M.
- 6. Allen L.
- 7. Mary Pat W.
- 8. Kim D.
- 9. Kennon L.
- 10. Jerry S.



OCTOBER 2019 ADC TOP SPONSORS

- 1. Mary Pat W.
- 2. Kim D.
- 3. Charles W.
- 4. Mark M.
- 5. Todd L.
- 6. Ainsworth M.
- 7. Larry M.
- 8. Virgie M.
- 9. Richard A.



TEAM AND NATIONAL CALL PRIZE WINNERS





YOU CAN WIN CARDS OR EQUIVALENT PRIZES ON ANY PA CALL. DANNY - KIM - RUTH - JOANNE -AINSWORTH. CHECK YOUR BACK OFFICE FOR A SCHEDULE OF THEIR **MONTHLY CALLS. THEN AFTER THE CALL, SEND THE** PA AN EMAIL THAT YOU WERE ON THE CALL TO ENTER THE CONTEST. HOME OFFICE WILL RANDOMLY **CHOOSE THE WINNERS THAT HAVE RESPONDED THAT** THEY WERE ON THE CALL.



TEAM CALL WINNERS

<u>AUGUST</u>

SEPTEMBER

Mary A., KY

David B., TX

Sharon B., NC

Art B., NV

Dean D., AZ

Ruth H., TX

Charlotte K., NC

Tina M., MI

Sue S., AL

Harry B., AL Cheryl B., NJ Cheryl D.,GA Tandra F., MD Walt L., TN Emma P., MS Michael S., AL

Linda T., AR

OCTOBER

Richard D., NC Lisa G., AL Larry M., TX **Cindy N., OH** Donald P., MS Chris P., LA Naomi R., MO Nehemiah T., MI Kim V., TX Mary Pat W., TN



SEPTEMBER NATIONAL CALL WINNER



$\mathsf{MARJORIE} \ \mathsf{R}. - \mathsf{CONGRATS!}$

 $\stackrel{{}_{\scriptstyle \bigcirc}}{\mathop{\otimes}}$ ED W. (NOT CLAIMED) $\stackrel{{}_{\scriptstyle \bigcirc}}{\mathop{\otimes}}$ BOB G. (NOT CLAIMED)



Congratulations to: 820 195 492

You are a winner of our 10,000 card package!

To claim your prize you can either call Diane at:

888-311-6224 x119 or send email to: dburgos@nbbicard.com

Please get back to Diane by 4pm - tomorrow!



MEDAFFORD GLOBAL





MEDAFFORD GLOBAL RESOURCE

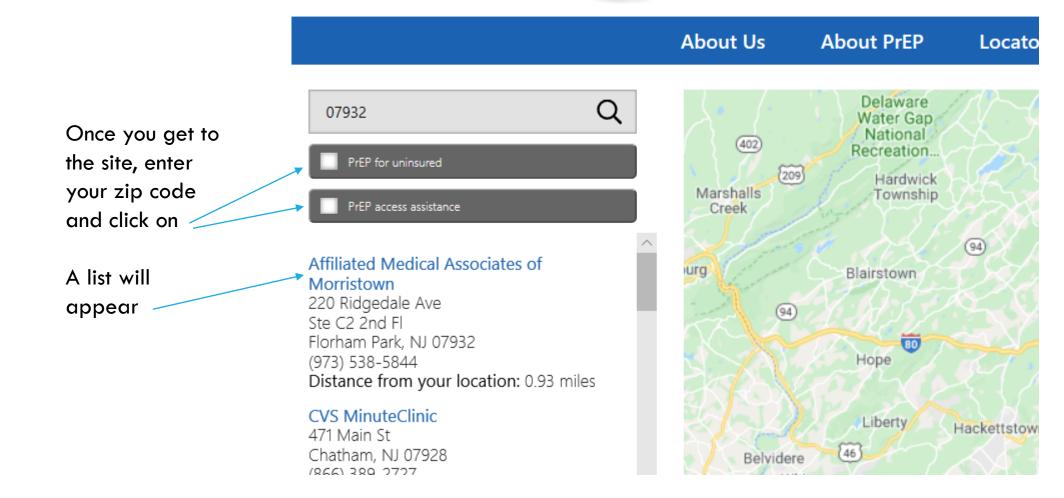
Pre-exposure prophylaxis (PrEP) is an HIV prevention strategy where HIV-negative individuals take anti-HIV medications before coming into contact with HIV to reduce their risk of becoming infected. The medications work to prevent HIV from establishing infection inside the body.

You can locate places that write scripts for these drugs in your area by visiting: <u>https://preplocator.org/</u>

Thank you Ainsworth M.



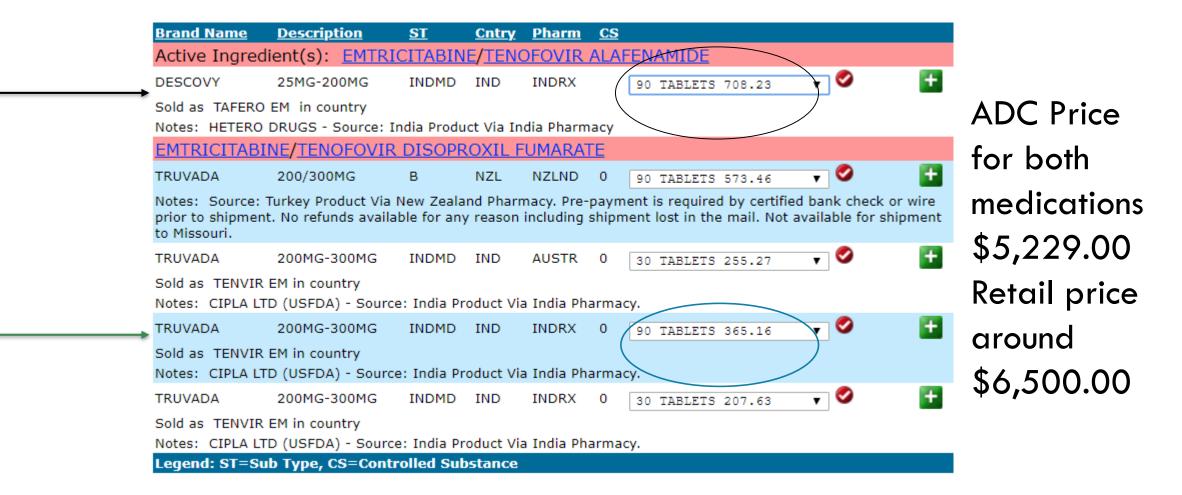
PrEP Locator **Q** Find Your Provider



Truvada or Descovy are two drugs used to treat this condition. Just mention how we can save their clients money on PrEP medications.



MGI PRICES PRE-EXPOSURE PROPHYLAXIS (PREP)





CBD Afford



CBD





CBD BUSINESS CARDS



CBD



CONTAMINATED CBD: Why you want to buy it legally.

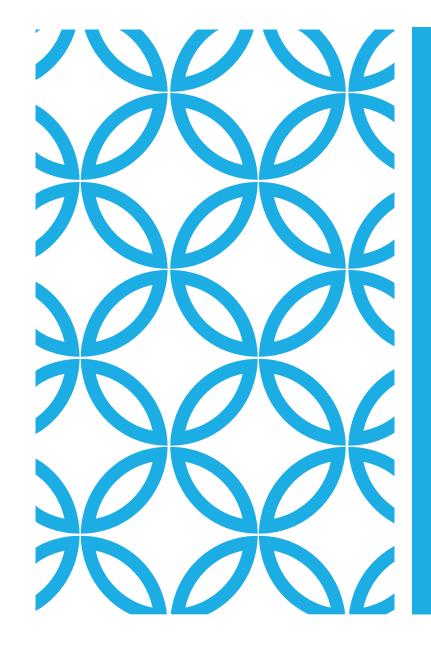
With Statistics Canada reporting 578,000 new cannabis users in the last six months in its National Cannabis Survey, findings in a U.S. study are troublesome for those who buy CBD products online," (Cannabis 2.0 could bring in 10x that in new users)

"That's disconcerting given a recent U.S. study by LegitScript that examined products from 300 online CBD merchants and found 98% were non-compliant with at least one regulation, Bloomberg reports."

Eventually Black market will cut even more corners and use more fillers (like the vape scare crisis) to cut costs for profit at the expense of peoples health and it will take some time but slowly, it will be eradicated

"The OCS also noted products sold by licensed retailers have been tested rigorously and the label accurately reflects the content of the product". (People need to start to spread this message and with media help like this it will help eradicate black market more and more)





SEPTEMBER QUIZ RESULTS



SEPTEMBER QUIZ QUESTION #1

Question #1: At what script level does a Rep get a free PRxP subscription and what did it replace? Prize: 5K cards

Answer: Upon reaching a script level of 100 - Reps will receive a FREE Platinum Rx Plus subscription. This replaces our previous FREE DentaChoice at 200 script level.

Winner: Mike V.



SEPTEMBER QUIZ QUESTION #2

Question # 2 - How many monthly Team Calls are Reps invited to? Prize: 5 winners / 50 booklets of your choice.

Answer: We have 5 program advisers and you are invited to attend 5 calls.

Winners:

Ruth G.

Miguel V.

Mark F.

Kim D.

Todd H.



SEPTEMBER QUIZ QUESTION #3

Question #3 - Name the 5 Program Advisers. Prize: 5K Cards

Answer:

Danny Padgug Ruth & Johnny Graves Kim Daniel Ainsworth Moore &

Joanne Hogle

Winner: Todd H.







NOVEMBER CONTEST #1

One winner gets to choose from the 5,000 card package

What is the price if **one** person buys the Platinum Rx Program from your site:

What is the price **per family** if a group of 9 people buy the platinum program: _____

What is the price **per family** if 126 people from one companys paid account bought the program: _____

Do not include the processing fee if any.



NOVEMBER CONTEST #2

5 winners will each receive 25 - 2020 ADC calendars

If a customer purchased the following medications from your MGI site, what would your total commission be?

- 1. Januvia 100mg 84 tabs New Zealand lowest price: _____
- 2. Crestor 10mg 84 tabs New Zealand lowest price: _____
- 3. Xarelto 20mg 84 tabs New Zealand lowest price: _____

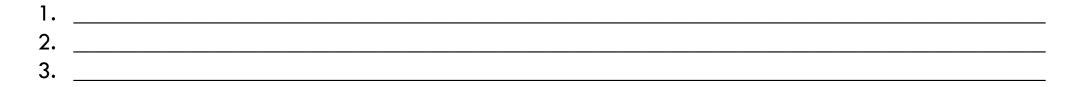
Total Commissions:



NOVEMBER CONTEST #3

One winner gets to choose from the 5,000 card package

Please give me 3 reasons out of many why our CBD products are superior to most CBD products you can purchase on the internet or most local stores.





PLATINUM RX Discount Benefits Program



Congratulations to: 820 192 261

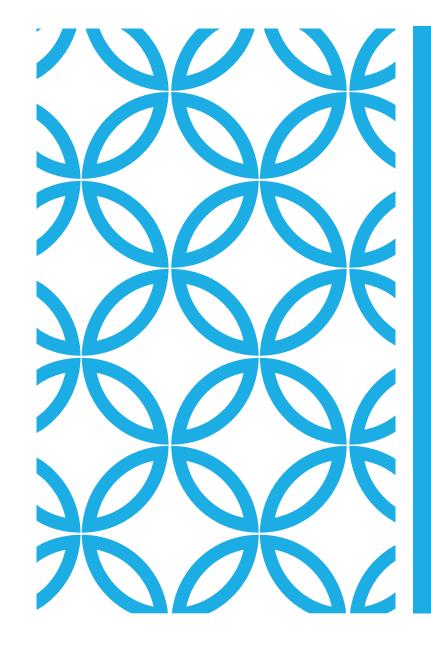
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Please get back to Diane by 4pm - tomorrow!





TESTIMONIALS



FROM THE FIELD

This is fantastic, Mary! I will tell you that personally this is the best discount card I have seen! My son requires the medication Concerta and I have been having to buy him a different medication because I could not afford \$400/month! It looks like there's a HUGE savings on that with this card! This will be a HUGE help to a lot of our patients!



PRXP TESTIMONIAL

Dear Diane, <u>person X</u> can give you details, but to make a long story short, her sister has serious <u>health issues</u> and needs a PET test. Her insurance doesn't cover it but the Platinum Rx Plus program does. It will save her over **\$4,000! GREAT STUFF.**



TESTIMONIAL

Hi Dan,

Thank you for the email and your input as always! I am equally thrilled Dan for the savings on a drug like Lumigan - expensive!

I already shared my experience with three others for them to do the same. It's hands down the best RX program I've seen yet!

Thanks Dan and I think I would like details on perhaps the sales side vs just referring to you or the site. Busy week but when it calms down next week, I'll reach back out.

I love the ending quote!! Have a great day Dan.

Deane



HEALTH FAIR THANKS FOR THE PICS GEORGE!



If you are doing a health fair, we would be happy to send you at no charge: banners, table cloth and giveaways such as pens, erasers, pill boxes etc.



CBD for Pets

https://www.cnbc.com/2019/05/03/pets-are-hot-new-customer-for-CBD-market-asowners-use-it-for-anxiety.html

What Medicare does not cover:

https://www.aarp.org/health/medicare-insurance/info-2018/services-notcovered.html?cmp=EMC-DSO-NLC-HLTH-MEDICARE--MCTRL-100219-F1-4066180&ET_CID=4066180&ET_RID=42526223&encparam=QDZ60%2BoPWRmf2%2 FvAGxKpaVLLfURdS2ZsIeIMnSeH988%3D&fbclid=IwAR0_5eUe0q2SC0ZqK_RQkg4IKEfofGktR_Ef1jWrJ62I-6iCnZ2mcrvm00

Greenroads Interview and Testimonial

https://m.facebook.com/story.php?story_fbid=439377306611019&id=3596081 64587934&sfnsn=mo

Launch Prices of new drugs are erupting

https://amp-axios-com.cdn.ampproject.org/c/s/amp.axios.com/drug-priceslaunch-brand-generic-4f40d7e7-37fa-4d0d-bc98-64cc71e531e1.html





MARKETING MATERIALS

CBD PRxP MGI DRUG CARD PET DRUG CARD

WHAT DO YOU NEED, JUST LET US KNOW AND WE WILL GET IT FOR YOU



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For your convenience, a copy of this ppt and recording of this call will be posted in the Back Office.

We wish everyone a good night and we hope you will enjoy your Thanksgiving, Christmas and New Year Holidays. We will see you again in 2020!

Many blessings to all of you. Michael, Diane, Claudia & Chris





